

It was a hot and humid July 14 when Mr. and Mrs. Stan SeEVERS of Argenta, IL hosted their appreciation day and tile drainage demonstration.

We were very impressed with the good turnout and the great amount of interest shown during the demonstration.

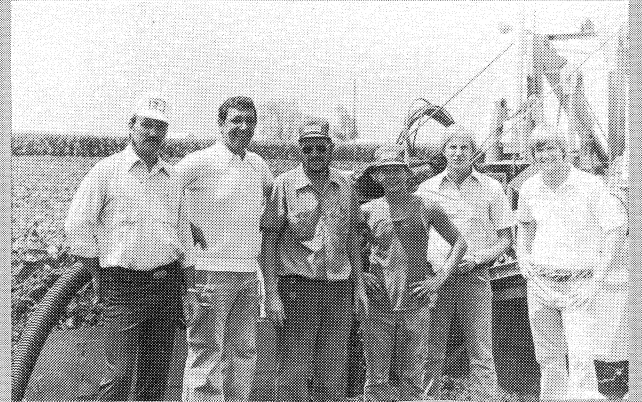
As the tile was installed, Stan was behind the trencher, available for comments on all aspects of installation and performance of the equipment. He took time while making a connection to explain how to make the connection and how important a good connection can be to a new or existing installation. It was most reassuring to see the ladies so interested.

It took less than two minutes' worth of conversation to realize how sold Roger Briggs, landowner of the demo site, was on systems and plastic. Like so many progressive, successful farmers, he believes drainage is part and parcel of good farm management. "I put aside so much for improvements each year. The tile installed today is paid for by the money I set aside from last year's crop."

The day was very well planned, and included a delicious lunch in the park pavilion. Door prizes were furnished by A.D.S. and Herschberger, Inc.

Stan SeEVERS

Progressive Contractor



Giving Stan backup was the Speicher service rep; Charlie Bensman, mktg. mgr. Speicher Corp.; Stan; Tim McMahon, operator; Mike Herschberger and Jim Wilson from Herschberger, Inc.



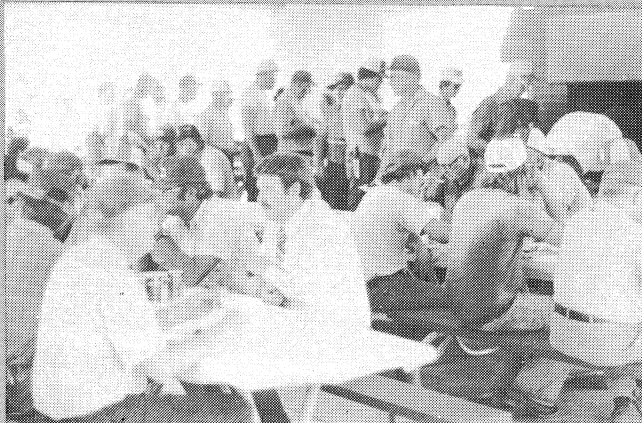
Stan's daughter made the display in which she used aerial shots of several farms on which he installed a system.



Stan (left) and landowner Roger Briggs both agree on the benefits of drainage.



Stan wipes away perspiration as he explains the installation to a clever lady. (She brought the umbrella.)



This hungry, appreciative group enjoyed the delicious food and hospitality of the SeEVERS.



Making a connection.